







# Full-Speed Ahead! COVID-19 Vaccine Booster Program: Vaccine Booster Messaging

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## Today's Quickinar Objectives



Share current COVID-19 booster vaccination rates in Arizona and California.



Identify effective messaging for vaccine boosters.



Discuss strategies to improve messaging (motivational interviewing).



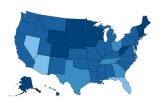


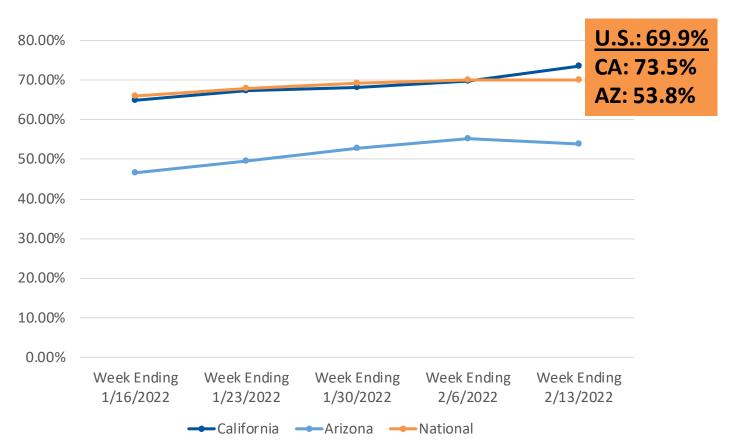


## The Current State of Boosters in Arizona and California



## Resident Booster Rates—Update



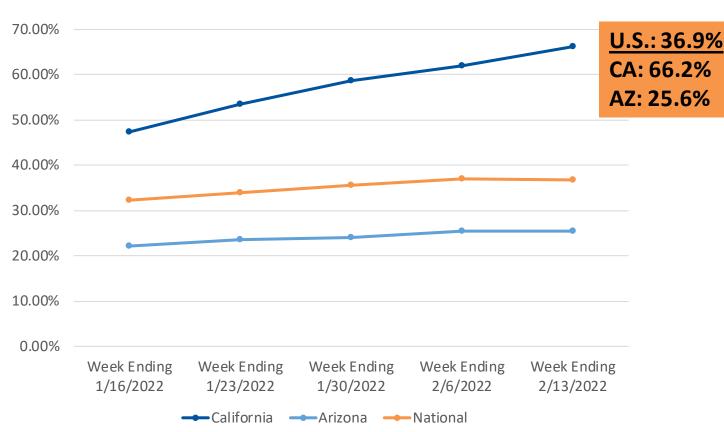


https://www.cdc.gov/nhsn/covid19/ltc-vaccination-dashboard.html



## Staff Booster Rates—Update





https://www.cdc.gov/nhsn/covid19/ltc-vaccination-dashboard.html









Full Speed Ahead! Vaccine Booster Messaging



### **COVID-19 Vaccine Booster Action Plan**

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**Poster with Key Messages:** Place posters promoting clinic dates around the building for staff members to see.

Develop different messages for those who need information on how to do so and those who are hesitant but open to learning more. Other Communication Strategies: <a href="https://bit.ly/ImprovingVaccineAcceptance">https://bit.ly/ImprovingVaccineAcceptance</a>

**Emerging Evidence:** Share new evidence with staff about the safety of the vaccine during huddles or in newsletters.

Transparency is key, particularly as new data and evidence become available.

Vaccine Evidence: https://bit.ly/ImprovingVaccineAccep tance

**Community Meetings:** Hold community meetings to identify messengers and other potential support for vaccine uptake.

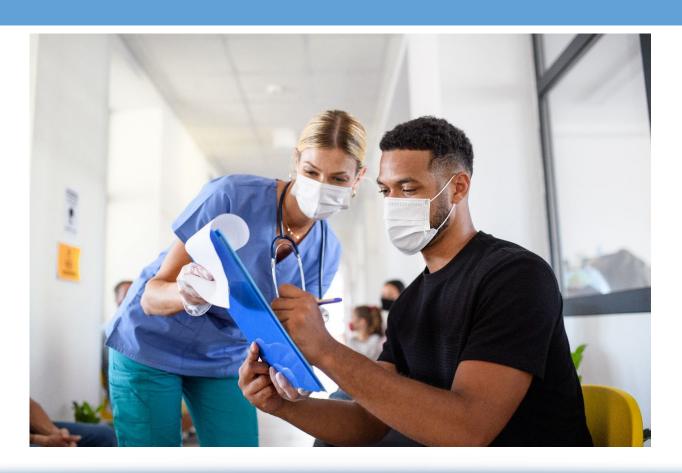
Community organizations are close to their audiences; can tailor information effectively; and have trusted leaders who can be effective spokespersons.

Other Communication Strategies: <a href="https://bit.ly/ImprovingVaccineAcceptance">https://bit.ly/ImprovingVaccineAcceptance</a>

https://www.hsag.com/en/covid-19/vaccineresources/#Full Speed Ahead COVID 19 Vaccine Booster Program



## Effective Conversations About COVID-19 Booster Vaccination





## **Poll Question**

- What was effective in encouraging your staff to receive COVID-19 booster vaccination (select all that apply)?
  - A. 1:1 conversation with leadership
  - B. Peer to peer conversation (facility peer ambassador)
  - C. Conversation with subject matter expert (ex. medical director)
  - D. Family or personal experience with COVID-19
  - E. Facility vaccine clinic(s)
  - F. Posters or handouts
  - G. Other (Please enter in chat)



### Campaigns and Initiative to Increase Vaccination

- We Can Do This: Booster Resources
  - Resources in different languages
  - Downloadable posters and flyers
  - Informational content:
     FAQs, email template,
     e-newsletter, and text
     messages, etc.





## Campaigns and Initiative to Increase Vaccination (cont.)

- The COVID-19 Vaccine Education Initiative
  - Led by the Ad Council and the COVID
     Collaborative
  - Omicron & BoosterShot Messaging Brief



#### COVID-19 VACCINE EDUCATION INITIATIVE

(Updated Jan 2022)

#### AUDIENCE SNAPSHOT

- As of January 2022, roughly 40% of vaccinated adults have already received their booster shot and another 30-35% report they "definitely" or "probably" will receive a booster shot.
- However, roughly 25% of vaccinated adults are on the fence about booster shots. This group is largely
  persuadable, with only about 5% of vaccinated adults being opposed to receiving a booster shot.
- . This core audience of "unsure" adults is mostly under age 45 and also skews female.

#### OMICRON IMPAC

- Among those who are vaccinated, awareness and concern about Omicron is high and may be motivating some vaccinated adults to get a booster dose. Half of vaccinated adults who have not yet received a booster dose (27% of all vaccinated adults) say the news about the new omicron variant makes them more likely to get a booster.<sup>1</sup>
- 93% of vaccinated adults believe booster shots are important to protect against new variants in general (including 70% who say they believe they are "very important").
- On the other hand, unvaccinated adults remain relatively unmoved by the recent news of the omicron
  variant with a large majority of unvaccinated adults (87%) saying the news about the omicron variant
  does not make them more likely to set vaccinated;
- In terms of mask wearing, roughly 60% of the general public reports they are more likely to wear a mask in indoor public settings because of the Omicron variant.

#### NEW/GROWING BARRIERS

- COVID-19 news fatigue causing many to tune out new information. It's important to break through
  without being overly alarmist or using fear tactics.
- Uncertainty about the safety of COVID booster shots, even if someone has already been vaccinated.
- . Younger adults (< 45) don't always see themselves as high risk for getting seriously ill from COVID.
- . In general, there's less urgency among young adults to get a booster shot.
- . Breakthrough cases can raise doubts and increase reluctance.

#### PRIORITY MESSAGES

| #1: New Variants Are Serious   | #2: Get Protected   | #3: Slow The Spread  |
|--|---|--|
| New variants are much more infectious than the original COVID-<br>19 virus.                          | Being up-to-date with your<br>vaccines and booster shots helps<br>keep you out of the hospital. | Even if you're vaccinated – the data is clear that masks make it harder for new variants to spread.                    |
| We're not fighting the same virus<br>from 2020, and we need to take<br>these new variants seriously. | Health experts recommend that everyone get a booster shot at the appropriate time.              | If you're in an indoor public setting please do your best to wear a mask and help keep yourself and other people safe. |

#### WEBSITE CALL TO ACTION

- URL: GetVaccineAnswers.org or DeTiDepende.org
- CTA: Get the latest information at GetVaccineAnswers.org.

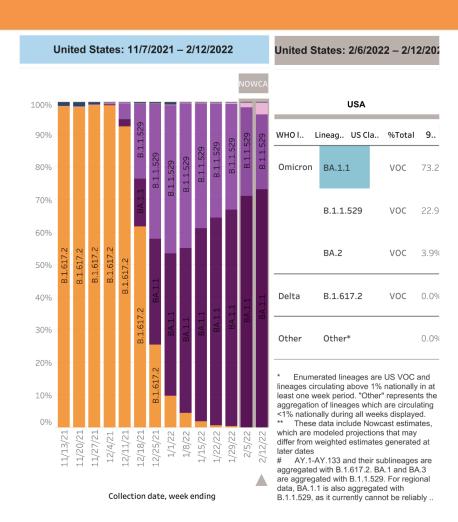


<sup>1</sup> https://www.kff.org/coronavirus-covid-19/poll-finding/kff-covid-19-vaccine-monitor-early-omicron-update/

<sup>2</sup> https://www.kff.org/coronavirus-covid-19/poll-finding/kff-covid-19-vaccine-monitor-early-omicron-update/

## Omicron & Booster Shot Messaging Brief

- Audience snapshot
- Omicron impact
- New/growing barriers
- Priority messages
  - 1. New variants are serious
  - 2. Get protected
  - 3. Show the spread
- Website call to action





### Crucial COVID-19 Conversations

#### 30 Conversations in 30 Days Medical Professionals Program Toolkit





Welcome to the 30 Conversations in 30 Days campaign by Vaccinate all 58, #ThislsOurShot, and #VacunateYa. Our goal is to equip California's trusted medical professionals with the skills and confidence to have proactive conversations with their patients and colleagues about COVID-19 vaccines. Thank you so much for joining this statewide grassroots effort. We are thrilled and honored to have you as part of the team!

#### Training Videos for Effective Conversations

Below are 4 short training videos aimed at helping support providers in having effective conversations about COVID-19 vaccines. Learn how to:

- Approach disarming COVID-19 vaccine misinformation
- Address a patient who expresses a vaccine conspiracy theory
- Explain the importance of herd immunity
- Speak with colleagues about COVID-19 vaccines

#### On-Demand Webinars

Talking with Patients about the COVID-19 Omicron Variant, Booster Doses, and Other Hot Topics: <u>Video | Slides</u>

Talking with Patients about COVID-19 Vaccines and Fertility & Pregnancy: Video | Slides Talking with Parents of School-Aged Children about COVID-19 Vaccines: Video | Slides Talking with Patients in Rural Communities about COVID-19 Vaccines: Video | Slides Talking with Patients about COVID-19 Vaccines: Video 1 | Slides 2 | Video 2 | Slides 2

#### #ThisIsOurShot and #VacunateYa Materials

#ThislsOurShot

#VacunateYa

COVID-19 Vaccine Conversation Guide

How to Host a Successful Training

Pre and Post Conversation Steps

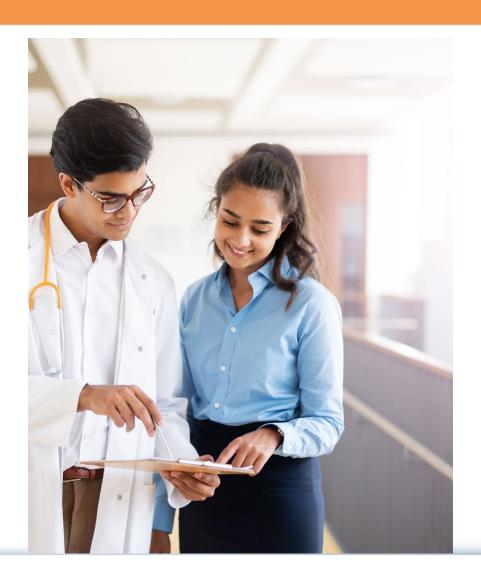
- Training videos for effective conversations
- Talk with patients in different communities
- Conversation guide

30 Conversations in 30 Days

1/03/2022



## Motivational Interviewing (MI)



- How does MI help with booster messaging?
  - Culturally sensitive way to speak with unvaccinated residents/staff
  - The goal of MI is to help people manage mixed feelings and move toward healthy behavior change that is consistent with their values and needs



## MI (cont.)

- CDC Talking with Patients about COVID-19
   Vaccination
  - An introduction to motivational interviewing for healthcare professional
  - Steps of applying motivational interviewing during a patient visit
  - Interactive, scenario-based vaccine conversation modules



## MI (cont.)

- HSAG Resources
  - Improving Vaccine Acceptance
    - MI
    - QAPI
    - Vaccine Evidence
    - Peer Ambassadors
    - Other Communication Strategies
  - Webinar: <u>Using MI to Improve COVID-19 Acceptance</u>
     <u>in Nursing Homes</u>



Vaccine Acceptance: Motivational Interviewing HSAG Hosted Webinar (May 25, 2021)
 CDC: mRNA COVID-19 Vaccines Reduce the Risk of Infection by 91% for Fully Vaccinated People



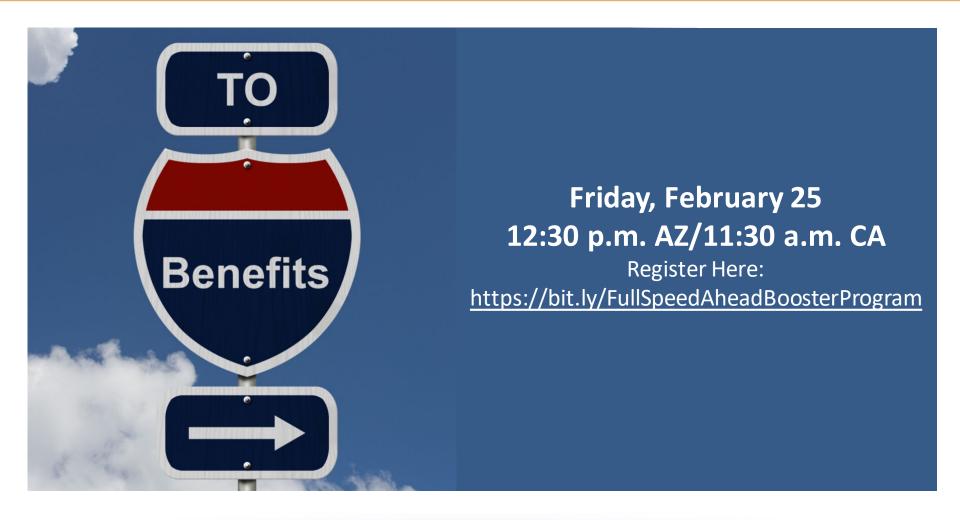
### This Week's Action Item

## Talk with one person about booster vaccination using MI technique!





## Next Week's Topic: Marketing Vaccine Success









## Thank you!

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## Full-Speed Ahead! Booster Program Office Hours



## **Questions & Answers**

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## Office Hours















#### Disclaimer

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